

LUXURY REAL ESTATE BROKER CONTINUES
TO RAISE THE BAR! BETS ON HIS HOME
ADDRESS...IN LAS VEGAS!

LIVING WHERE YOU SELL...

Reinventing the Luxury Real Estate Market!

Ken Lowman...Owner of *Luxury Homes of Las Vegas*, has raised the bar in workspace creation. In an era where specialty can produce the extraordinary, Ken continues to successfully challenge the status quo.

Ken recently completed his personal custom home in the affluent, guard-gated community of *The Ridges at Summerlin* in Las Vegas. At over 9100 square feet, this luxury home resembles the modern-contemporary styling that is popular with many of the luxury homes within this community.

Many of Ken's recent sales are in the immediate neighborhood where he resides. This is Ken's new workspace. This is...*Living Where You Sell!*



One of Ken's Listings in *The Ridges*

A typical morning for Ken begins with a workout at the resident only *Club Ridges*...where he can be found chatting with his neighbors about the real estate market.

After spending focused time in his home office...on the phone or computer, Ken's first stop of the day is often showing one of his luxury home listings in *The Ridges*.

Living in close proximity to his professional office on West Sahara affords Ken the convenience to frequently come home for lunch...after which he will often show another luxury listing in his neighborhood.

Toward the end of an afternoon Ken may preview a neighbor's home...giving him the opportunity to discuss how his unique marketing strategies will benefit the selling of their luxury home.

Ken continues to dominate the luxury real estate market in Las Vegas, setting the stage for a bold new trend in real estate...by *Living Where You Sell!*

"I find that specializing in my neighborhood drives me to be more efficient with my time. It provides me with an incredible opportunity to develop personal relationships with many of the homeowners...an opportunity that I never could have been in a position to appreciate if I did not live in the neighborhood! These relationships allow me the opportunity to become thoroughly acquainted with each home. I can offer a unique perspective along with a detailed history on each

residence...to each luxury home buyer visiting *The Ridges*,” Lowman explains.



An Entry Monument at *The Ridges*

The Ridges is an exclusive enclave of custom luxury homes secured by a guard-gated entrance. This unique community intertwines itself throughout the Jack Nicklaus-designed...Bear's Best Championship Golf Course.

Spectacular views can be captured in every direction from this magnificent community. Views of the Red Rock Conservation Area, the world famous Las Vegas Strip as well as the golf course always bring excitement to the senses.

Luxury Home sales range from \$875,000 for a chic townhome on the golf course to \$30,000,000 for a 23,748 square foot mansion positioned on an estate lot with over an acre of spectacular landscaping.

Each luxury home is thoughtfully positioned in their private enclaves, behind a second gate in one of thirteen unique neighborhoods that comprise *The Ridges*.

The Ridges is noted as the leading luxury home community in Las Vegas with 27 out of the 67 total homes selling for over \$2,000,000 in the past 12 months.

Ken began selling luxury properties in *The Ridges* in 2003. “I recognized that a wonderful community was being created in Summerlin...and I was confident that this community would be filled with world class luxury homes. *The Ridges* is home to billionaires, athletes, entertainers, doctors, lawyers, business owners, casino executives and the independently wealthy. These are *my neighbors*. I’m at the point where I have sold several of these homes multiple times,” Lowman exclaimed!

With his visionary expertise, Ken demonstrates that *Living Where You Sell* is the newest niche in the luxury real estate market.



Ken's Luxury Home in *The Ridges*

This luxury home that Ken has built, contains many of the latest features found in homes located within *The Ridges*.

A sharp modern look takes center stage. Upon entering this magnificent home, a grand entry skylight breathes light into the heart of the living space. Glass railings maintain the crisp, clear lines.

An automated, disappearing door allows the interior of the home to transition seamlessly with the outdoor environment. The oversized great room fireplace dances with joy. At your fingertips, controlling all these features is complete home automation...fully accessible through the touch of any smart phone.

A glass wine cellar that contains Ken's 900-bottle collection is next to the bar in the middle of the home. Ken became passionate about collecting wine in the mid 90's. You will find many of his favorites strategically placed within this stunning collection...making this the ideal gathering place to entertain family, friends and clients.

The stunning kitchen is made for entertaining. It features white quartzite Ceaserstone countertops, a large prep island, an elevated eating bar, a massive walk in pantry along with top end appliances.

This Las Vegas dream home has been designed with two complete master suites - one downstairs and one upstairs. Both feature cavernous walk in closets, steam showers, morning kitchens, sitting areas as well as marble bathrooms.

For single story living...additional downstairs rooms include an executive office (where Ken can be found marketing and selling his luxury home listings), a guest suite, a family room, a dining room, a lounge and a great room.

Upstairs features a media-game room that provides Ken with life balance away from work. A home in *The Ridges* would not be complete without a room that captures the expansive view of *The Las Vegas Strip*. Ken's luxury home is no different. His viewing room can also be used as an exercise or massage area.

Two additional guest suites and a second laundry room balance out this area. While perusing the upstairs master suite, your eyes will be drawn toward the glittering lights of *The Las Vegas Strip*...as well as the beautiful mountain scenery. Step out onto the large balcony at night and you will be treated to an environment that is bathed in the serenity of the starry night.

The rear yard feels like a world-class resort...with an entertaining pool, spa, wet deck, fire feature and outdoor kitchen that are easily accessible through the automated disappearing rear door.

A four-car side loaded garage is the perfect stage for Ken's luxury vehicles. It provides a sense of privacy while maintaining the architectural persona of this lovely residence.

The entire luxury home is 6 bedrooms, 7 bathrooms and 9,129 square feet. Ken notes that he “really enjoys living in *The Ridges* and being able to work in the same neighborhood. I have had a few appointments where I was able to walk to them...which makes for an incredibly great quality of life.”

This is...*Living Where You Sell!*



The Four-Car Side Loaded Garage



The Resort-Like Rear Yard



The Glass Wine Cellar



The Great Room, Bar & Fireplace

A Las Vegas luxury home Broker for 23 years, Ken has seven exclusive listings ranging in price from \$1,865,000 to \$7,499,900 in *The Ridges*...a private enclave of just over 600 uniquely designed custom homes.

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